$\textcircled{\sc opt}$ Australian Football League 2011. This document is confidential and intended solely for the use and information of the addressee

footyweb

A Nationally Consistent Registration Process

August 2015

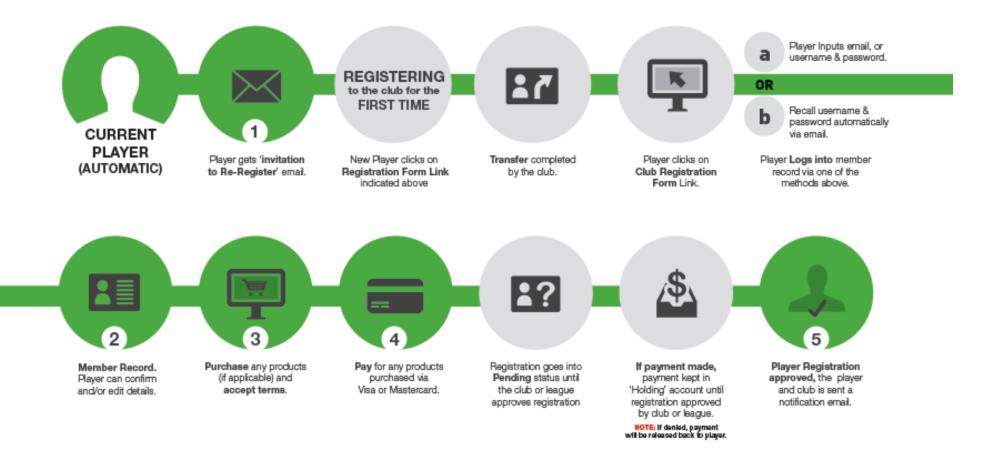


Agenda

- Demo on Online Re-Registration Process
 - Accessing your Clubs National Registration Form
 - Player Usernames and Passwords
 - Member Renewals Email & SMS (Automated)
 - User Story Recap
- 2016 AFL Live Pass Club/League Rebate
- Swisse AFL Community Club Improvement Program
- Free Club Websites
- Communicator
- Online Payments What does it cost?
- Support
- Tips & Strategies for 2015 Registrations
- Q & A

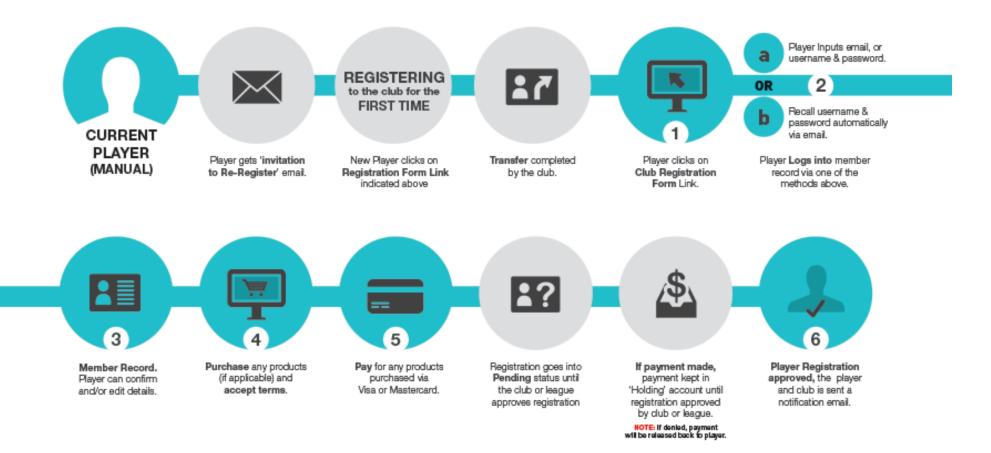


Current Player Registration Workflow – Automated process (In database with email)



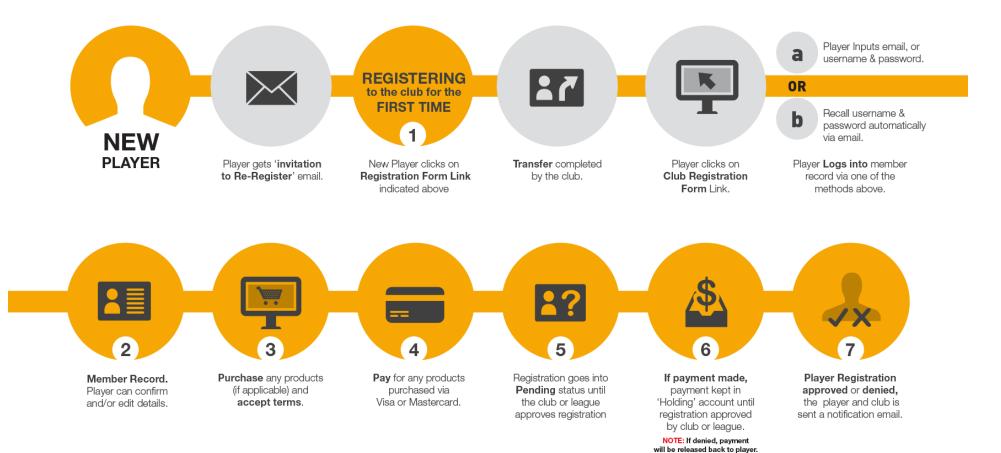


Current Player Registration Workflow – Manual process



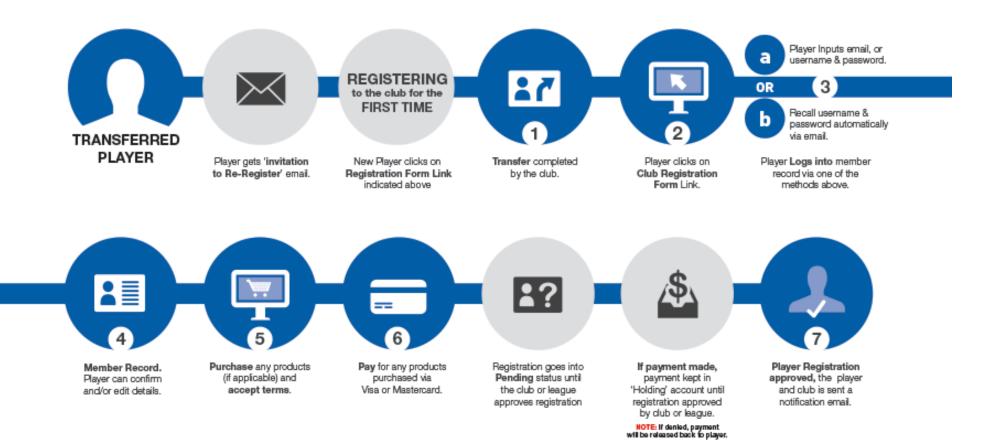


Current Player Registration Workflow – New Players



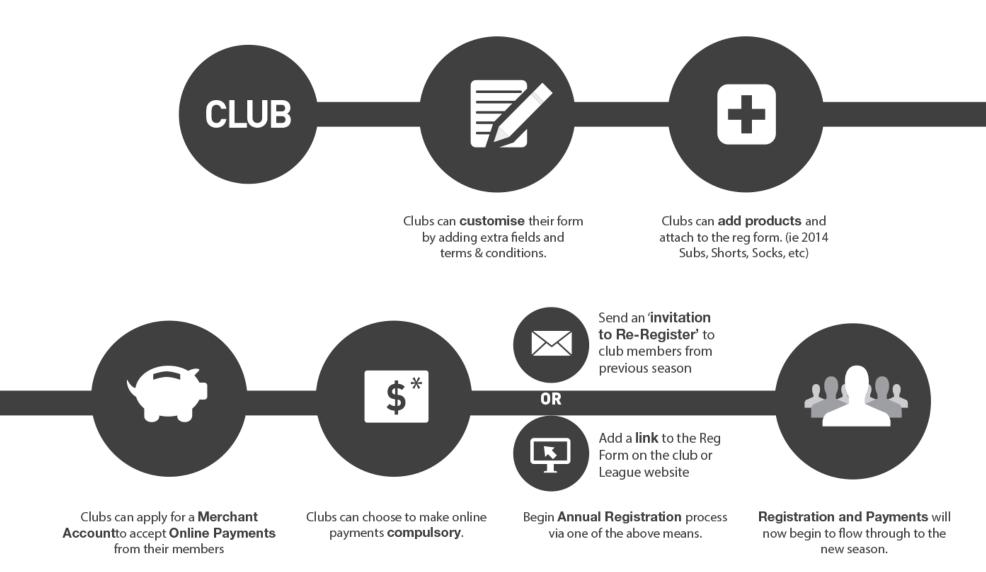


Current Player Registration Workflow – Transferred Players





Club Registration Setup Workflow





2016 AFL Live Pass – Club/League Rebate

• More than 35% of AFL Live Pass revenue back to Community Leagues & Clubs

- Community Clubs receive \$27.36 or 30.4% of RRP back
- Community Leagues receive \$6.57 or 7.3% of RRP back

 Available for purchase via Registration Form or alternatively on www.aflcommunity.com.au/livepass

• Roughly 20% of current 100k subscribers are participants so there's potentially \$600-\$700k to distribute back to community football nationally

• Each pass is for 12 months, is purchased at the exact same RRP as other channels, is totally umeterred with Telstra & can be accessed on any mobile device (ie your Smartphone)





Swisse AFL Community Club Improvement Program

Benefits of being involved in the program include-

- Creating a best practice guide for your current Committee and all future Committees
- Minimising the risks associated with running a sporting club
- Providing an atmosphere that will help attract new participants, officials and members
- Providing an environment that will be attractive to sponsors/partners and help your club broaden its appeal within the wider community

Upon completing the online assessment clubs will receive-

- A report output with help/resources in areas identified as needing improvement
- A Certificate of Achievement if Quality or Gold Quality club standard is reached
- Quality or Gold Quality Club Logos for use on websites, letter heads etc if Quality or Gold Quality club standard is reached
- The club is listed as a Quality or Gold Quality Club on the national club finder via <u>www.playafl.com.au</u> if Quality or Gold Quality club standard is reached

Can we accessed via Footyweb or alternatively via www.afl.com.au/cip





Free Club Websites

- All Clubs nationally are eligible for Free Websites
- All Websites are automatically rendered for Mobile devices
- All Websites include Free Hosting & Bandwidth
- Can have multiple Website Administrators and very easy to use/operate



Contact Fox Sports Pulse on 1300 139 970 or support@foxsportspulse.com to get access to your FREE Club Website!



- Unlimited emails
- SMS start from 12c each
- Warning popup on message type (Administration vs Marketing)

Primary Purpose/Implied Consent:

This communication should be contained to including only information that, if not communicated would affect the administration of the game. For instance: if the game is postponed, cancelled or forfeited, or if there is a change in time or location.

These are the ONLY types of communications that can be sent to the whole database.

Secondary Purpose/Express Consent:

This communication can contain information about the season (e.g. scores, statistics, weekly newsletters), special offers, promotions and marketing.

These communications can ONLY go to those who have opted-in to receiving this information upon registration and have not opted-out prior to the last 7 days.

- Automatically filters out non opt-ins if for Marketing purposes
- Available on Mobile Devices
- Can be used at Team level login if Team Managers are given access to Footyweb



What does it cost

- \$65 Merchant Set-up Fee (FREE when you process 10 payments in first 12 months)
- 3.9% inc GST flat rate No other costs or fees
- Fees are inclusive
 - Eg. 3.9% will come out of the Fee;

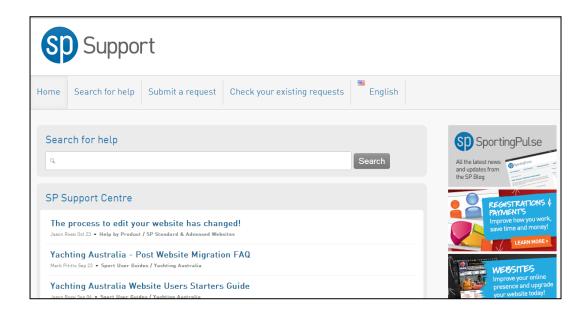
\$103.90 Registration Fee (inclusive fee model)

- in this case, club receives \$100.

Need a hand setting up? Call <u>1300 139 970</u> to book a personalised 1 on 1 via Phone or Webinar session with the Payments Team and they'll do it all for you!



- User Manuals will be distributed later in the year with updates
- Short videos on key changes/topics are being produced and will all live on support.foxsportspulse.com
- Support website with various help topics is available at support.foxsportspulse.com
 - Submit support tickets for any specific help/questions
- Support Help Desk available on 1300 139 970 for urgent support





- Open up Registrations earlier
- Tie Registrations to an early bird special by certain date (ie 31st Sept)
- Send out Member Renewal Email reminders
- Provide a contact at the Club who can be contacted if any questions etc
- Set-up Laptops at your Registration Day for late comers, will still get major benefits from doing it this way
- Manage all your New Registrations in the "Pending" section of Footyweb efficiently
- 2016 Registrations open up on Aug 1 (every year)
- 2016 Temporary Transfers will open up on Sept 1 in future (every year)
- 2016 Temporary Transfers will close on June 30 (every year)
- 2016 Full Transfers will be closed from Jan 1 Jan 31 (every year)

