MOSS VALE & DISTRICT BASKETBALL ASSOCIATION INC

2023 ANNUAL REPORT

MAY 2024



Chairman's Report

NIGEL BROWNE



Board Attendance Record – 2023-2024

TOTAL BOARD MEETINGS - 15	NUMBER MEETINGS ATTENDED
Joanne Marr	16/16
Paul Barcicki	7/9 (resigned Feb 2024)
Debbie Gray	16/16
Margaret Beaumont	16/16
David Watts	14/16
Nigel Browne	16/16
Kristen Gibbeson	1/1 (Appointed Apr 2024)

I am very pleased to be able to deliver my fifth full year annual report as Chairman of the Board of Directors for Moss Vale and District Basketball Association Inc. Having reached the end of my 4th term as Director it is time for me to stand down in accordance with the MVDBAI constitution.

The Board's transition following 2023 AGM was once again seamless as we welcomed the return of Life Member and Club Secretary Margaret Beaumont who we rely heavily on for her invaluable experience in the of day-to-day club management. We also welcomed the return of then incumbent Director Joanne Marr who has been particularly instrumental in the overseeing & day to day management of the domestic competition and other activities.

In my time as Chairman, the Board has had a consistent focus on: •Financial diligence and stability

•Strong processes and process improvement.

•Delivering on goals set out in our strategic plan.

I am proud that the club has made great progress in each of these areas during my time as Director & Chairman

I am so very proud that the Association has continued to remain resilient after traversing another trading year and remains in a very sound financial position.

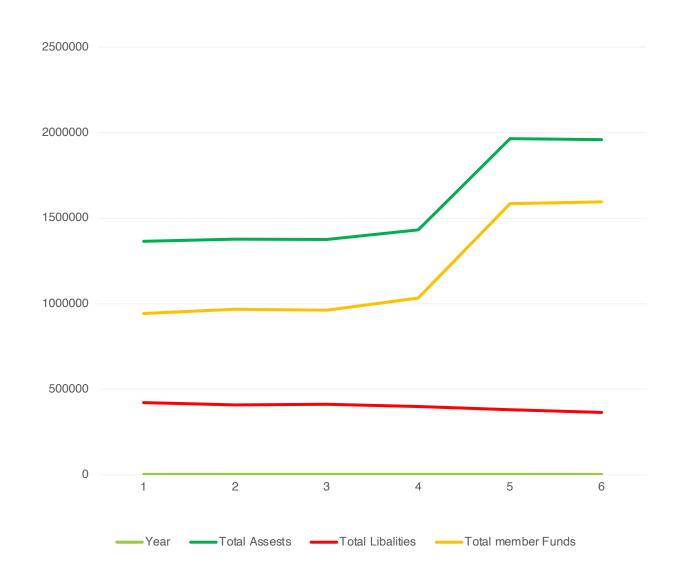
This is undeniable proof that the strategies adopted by the board have ensured that the club remains financially sound and well equipped to face future challenge and I am proud, that as I conclude my term as Director to club, to be able to pass on the management to the next board with the club in such a strong and undoubtedly enviable position. Whilst total association revenue reported for the 2023 period decreased due the the significant reduction in successful grant applications, income from normal operations has increased. Total expenses incurred increased in comparison to the 2022 year primarily due to additional wages, operating costs from additional programs and trading activities & Events.

The Associations net assets increased to a total of \$1,595,323 whilst total liabilities decreased to \$364,494. The Boards steadfast commitment to the continual review and management of its financial performance, has truly paid dividends over the last 6 years.

The Board has delivered on its strategic goal of annual trading profits on multiple occasions as per the Strategic plan and now finds itself in an incredibly sound financial position. Something I am very proud of, and I hope That can continue in the future.

I Would like to thank Debbie Gray for her complete dedication to the Treasurers portfolio. This is effectively a full-time job on its own and takes up countless volunteer hours each week. I applaud Debbie for the outstanding level of professionalism and care she brings to the role.

6YR FINANCIAL PERFORMANCE



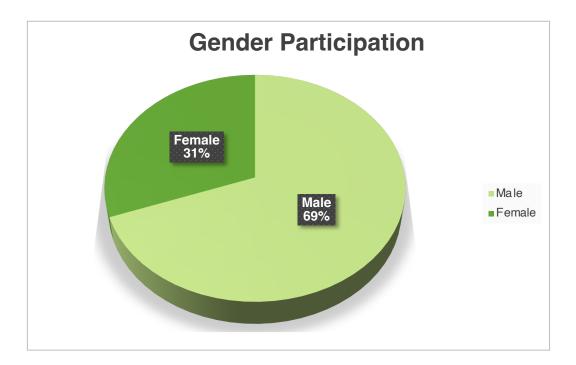
Membership numbers have remained steady for the Jan 2023 - Dec 2023 period with total membership reported peaking at 841 members. This is just under the highest membership number reported for the club in the 2022 year and again exceeds targets set as part of The Boards Strategic plan. A fantastic achievement.

2023 also saw a modest increase in female participation rates to 31%. This is an outstanding result which sees our club above the state average of 25%, as a club we should be proud of this achievement. Programs such as 'I Am A Girl - I Can Do Anything' have been instrumental, however the fluctuation in female participation remains a significant challenge and the Board acknowledges the ongoing need to keep this as a key focus for the club.

Another strategic goal set for the association was the implementation of 3 additional senior league teams offering extended pathways for members post their junior careers. The club successfully expanded its representative portfolio with a Women's State League (2022 & 2023) and in 2024 the introduction

of Waratah Women's Youth League and return of the Waratah Open Men's program is very exciting for the club's future.

I would like to thank David for heading up a number of these initiatives. They have proven to be very successful and have made a positive contribution to the Association.



Operationally the Association is also fortunate to have a number of key staff and volunteers who made the day to day operations possible throughout 2023.

I acknowledge the continued dedication of Life Member Margaret Beaumont. As Secretary and Director of Administration Margaret continues to do exceptional job in assuring the Association's continual preparedness and safe operation of many basketball activities. Effectively Margaret acts as an additional full-time resource at the club's disposal and her daily contribution is truly valued.

A big thank you also to Joanne and David who respectively headed up the Domestic Match Committee and our Representative Committee. Thank you for your commitment to the planning, development, operation and management of our domestic and representative programs.

I also thank Life Member Paul Barcicki who elected to step down from the board in February 2024. Paul's lifelong experience, dedication and commitment to the club have been invaluable. I thank Paul for his counsel, wisdom and assistance during my terms as Chairman which has been extremely valuable to me. To our office staff Janene, Linda and Zoe a big thank you for your dedication and for always going above and beyond to keep the day-to-day operation of the Association on track and for your flexibility, support and commitment to the club and its members.

Thanks and appreciation goes to all our representative and domestic coaches, team managers and parents who continue to dedicate a large amount of time to the representative and local programs.

Volunteers are key to the success of the Association and on behalf of the club I thank them for their commitment to the members and the important role they play in the continued improvement and promotion of basketball in the Southern Highlands and NSW. I encourage continued focus on strategies to stimulate volunteer engagement and allow the board a more strategic focus within the club. 2023 also saw the launch of a new Sponsorship Prospectus and I would like to publicly acknowledge our generous benefactor for their support and guidance of this process which without this would not have been possible. This initiative has proven to be very successful and valuable to the club.

I would like to acknowledge the close relationship and valued continued support from all our corporate partners and sponsors. This relationship is a key component and underpins the successful operation of the programs and club overall. I thank you for your support and hope this relationship continues long into the future.

Progression of the Southern Highlands Indoor Sports Hub project continues to remain a key focus for the Board and the SHISH committee despite continued setbacks experienced following the publication of the Community, Recreation and Facility review undertaken by the Wingecarribee Council and the subsequent decoupling of the SHISH from the Lackey Park Masterplan by the interim administrator. Over the course of the last 8 years during my time as a director and Chairman, the board has faced many challenges. We have had to traverse the uncertainty of the global Pandemic, implemented major renovation projects and successfully delivered on many targets set forth in the Associations Strategic plan. It is the combined effort of a team of people not just individuals that have ensured this success. I am certainly grateful to the directors whom I have served with as I know they have given 110% in their own way.

It certainly has been a very demanding and challenging experience but not without its rewards. I am very grateful to have had the opportunity, and I am extremely proud to be leaving the Board of Directors with the club in a very strong and prosperous position. The challenges now passes to a new board who have the responsibility to ensure the clubs future.

I thank the membership and my colleges for the trust and support that have shown me during this period especially as my time as Chairman of the Board and I wish the club the very best for the future.

Nigel Browne (Chairman)

Director's Report

TREASURER - DEBBIE GRAY



TREASURERS REPORT Year Ending December 2023

AUDITED REPORTS

The 2023 Financial Statements have been prepared and audited by our appointed auditor, Mr Kenneth Clifton, Registered Company Auditor with Clifton Accountants. The Financial Statements have been certified by the auditor as giving a true and fair view of the associations financial position and performance in the 2023 year.

This year, we achieved a trading surplus of \$9,878, which is particularly encouraging given the additional expenditure of \$88,321 required for operations. Over half of this sum was allocated to essential maintenance and minor infrastructure enhancements, as well as staff wages.

With the prevailing economic challenges, marked by a decrease in household discretionary spending, we have managed to defy this trend by increasing our operational revenue by \$60,859. This success is largely attributable to our effective strategies in boosting sponsorship revenue, maintaining member participation through keeping the fees stable from 2022 to 2023 and increasing events and usage of the stadium.

Despite escalating expenses, we have successfully absorbed these increases without compromising our cash reserves Our cash ratio is now approaching 1, indicating that our current assets of \$362,152 cover all liabilities, which amount to \$364,493. This achievement is a testament to our prudent financial management over the past four years, underscoring our commitment to sustaining our organization's financial health amidst fluctuating economic conditions.

Operations at a Glance

<u>INCOME:</u> 2023 saw income (excluding grants) up from \$297 400 to \$358 259 in 2023, an increase of \$60 859. We saw an increase across most the association's income streams. Junior Rep had the largest increase, this is due to better allocation of junior income in the chart of accounts as well as increased participation in the program.

Senior income was stable with a small decrease of \$1205 overall. We had an increase in door fees of \$4351 and a decrease in registrations due to the increase in registrations being done directly with BNSW.

The sale of goods had an increase due to the increased events held at the stadium, the total increase of bar and canteen sales were \$6098 with the total combined revenue being \$20 234.

Sponsorship was up for both our Rep program and the general association with a combined increase of \$20 313.

EXPENDITURE

2023 saw an increase in expenditure, up from \$258,976 to \$347,297 in 2023 an increase of \$88,321 (excluding depreciation). Most of the expenditure categories had increases this can be attributed to the current economic climate, as well as increased operations which brings with it, additional expenses. The largest increases attributed to this were junior expenses, up \$16,584.

Repairs and maintenance and replacement equipment also had a large increase, up a combined \$27,906. This is due to essential equipment needing to be replaced or repaired and general upkeep and improvement of the facilities.

Staff wages and superannuation also saw an increase, up a combined \$11,228. due to increased operations and the increase contracts and awards.

OUTLOOK FOR 2022

With the increases in inflation continuing at a high rate and expenses continuing to rise in line with this, it is imperative that we conduct regular reviews to ensure we maintain a surplus and ensure business viability. Regular monitoring and adjustments to our financial strategies will be necessary to navigate these challenging economic conditions effectively. While it's encouraging and important to the association that sponsorship has increased, we must remain vigilant and stay attuned to economic conditions, especially in the current challenging climate. If the ongoing economic challenges affect the businesses that are current sponsors, there is a risk of seeing a decrease in sponsorship income. Consequently, we may need to consider raising fees to offset this potential shortfall.

We do not have any major expenditures planned for 2024. Instead, our focus will be on making small improvements and replacing aging equipment. This approach will allow us to maintain our operations while managing costs effectively.

It has truly been a rewarding experience working with the board, staff, and members during my time as treasurer. Seeing the association in a solid financial position, especially after navigating through uncertain times, fills me with pride at what we have achieved. I am grateful for the opportunity to have contributed to our financial stability and look forward to seeing what the future holds for our association.

Debbie Gray Treasurer 2023

Director's Report

SECRETARY - MARGARET BEAUMONT (LIFE MEMBER)



SECRETARY / ADMINISTRATION 2023

The workload in the office continues to grow with the staff having to manage the registrations and the team maintenance of over 800 members.

As usual, numbers eased off for the Winter competition but there was an increase in the Summer competition numbers with the inclusion of Oxley College and Tudor House Junior teams.

The refurbishment of the office has proved successful and has attracted positive comments from members.

A new EPOS payment system has been introduced and, although has had some teething problems, has benefited the method of collecting fees by allocating the money directly to the relevant accounting system on payment.

At the start of each competition, games are scored using paper scoresheets so that new players are able to be added once they have paid registration, but their registration has not gone through electronically. Once team memberships have all been recorded on the Gameday program, all games will be scored on iPads so results are available to members on-line.

The Association also keeps limited stock of representative uniforms for sale to representative players. It is hoped in the near future plain black shorts with no pockets or belt loops but with the Moss Vale Basketball Association logo, will be available for sale to players for the domestic competition.

Janene Watts works tirelessly in the office and is ably assisted by Linda Reeves and Zoe Roulston as paid employees, and by volunteer Directors Joanne Marr, Debbie Gray and Marg Beaumont. We thank them all for their dedication to the Association.

Marg Beaumont Secretary

Director's Report

MATCH COMMITTEE – JOANNE MARR



Senior Teams

	Winter 2022 (2021)	Summer 2022/2023 (2021/2022)
		Summer 2022/2025 (2021/2022)
A Grade Men	6(6)	6(5)
Open Women	4(4)	7(4)
B Grade Men	8(9)	8(9)
C Grade Men	7(6)	11(8)
C Grade Women	0(0)	0(0)
Totals	25(25)	32(26)

Total Senior Male registered, May 2023 to April2024 = 224 Total Senior Female registered, May 2023 to April 2024 = 77 Total Senior Players registered, May 2023 to April2024 = 301

Junior Teams

	Winter 2022 (2021)	Summer 2022/2023 (2021/2022)
U 18 Boys	5(4)	6(6)
U 18/16 Girls	5(4)	5(5)
U 16 Boys	9(8)	9(7)
U 14 Boys	9(9)	9(9)
U 14 Girls	4(4)	7(5)
U 12 Boys	5(7)	7(13)
U 12 Girls	4(7)	6(8)
U 10 Boys/Girls	4(0)	8(5)
Hoopstars	(22)	57(0)
Totals	43(43)	57(58)

Total Junior Male registered, May 2023 to April 2024 = 360 Total Junior Female registered, May 2023 to April 2024 = 180 Total Junior players registered, May 2023 to April 2024 = 540

- 23/24 has seen consolidation of the growth observed from last years bounce back
- Hoopstars continues to do well under the guidance of Kristen Gibbeson with assistance from Zoe Roulston. The ongoing efforts have likely been the reason we have seen strong growth of the under 10's competition through 2023/24.
- Senior Mens competition has remained relatively stable with team numbers and team nominations unchanged. C Grade summer competition has seen an increase in numbers after winter comp decline.
- Women's senior competition continues to struggle with numbers. Many junior members are playing up in order to sustain teams.
- Summer competition 2023 coincided with the introduction of a new point of sales system for the front office. Other than a couple of early hiccups the systems has operated well and allowed for a streamlining of the team and member payment system.

- Individual upfront payment have now been rolled out to all senior competitions after the successful trial in the open women's 2023/24 summer competition.
- The Committee continues to review policies and competition rules to drive improvement of the basketball experience for all members in the association and to provide an enjoyable and more inclusive product for all. I would like to thank all volunteers for their ongoing support.

Joanne Marr Director – Match Committee MVDBAI

Director's Report

REPRESENTATIVE & REFEREES – DAVID WATTS



REPRESENTATIVE 2023

January 2023 ACJBC, Albury - **Ryder Edwards, Lillian Ragan, Xavier Morris, Ella Bentley & Sabella Watson selected. Matt Wray** selected as a referee.

23 March 2023 - Development Level Referee course held. **18 attendees.**

14,15,16 April - U16 NSW Country State Camp held at Moss Vale.

17 April 2023 - Junior skills camp at the stadium held with **37 attendees.**

20 & 21 May 2023 - SJL Finals in Wagga. Matt Wray selected to referee at SJL Finals. Four grand finalists (12B3, 14B3, 14G1, 18B2) and two championship teams (18B2 and 14G1).

18 Boys - div 2 champions (*MVP - Riley Broadhead*).

- 14 Girls div 1 champions (*MVP Sabella Watson*).
- 14 Boys div 3 runners up
- 12 Boys div 3 runners up
- * 9 SJL teams in total

28 May 2023 - Barrengarry Conference Junior Finals held at Shoalhaven.

- 18 Boys runners up.
- 16 Boys Champions.
- 14 Boys runners up.
- 12 Boys runners up.
- 12 Girls Champions.
- 8 Barrengarry teams in total

10,11,12 June 2023 - Country Tournament held. 10 Moss Vale teams competed.
U18 Girls - Runner up div 2
U14 Girls - Champions div 2
MVP - Sabella Watson.
U12 Boys - Champions div 3
MVP - Jace Fox.

- 10 Country Tournament teams in total
- *19 June 2023* Illawarra Hawks NBL players attended MAGIC HOOPSTARS program with **60 attendees**.

24 June 2023 - IAAG 'Come & Try' session held at stadium before the Waratah Women's game with **30 attendees**. Moss Vale's first ever senior league double-header round held.

1 July 2023 - Moss Vale athletes selected for the BNSW Talented Athlete Program (Amelie Kanaar U13's) & Sabella Watson (U14's).

10 July 2023 - Junior skills camp held at the stadium with **39 attendees**.

14 July 2023 - Moss Vale athletes selected for U12 Jamboree (Willow Lester, Hadley Morgan, Charlotte Stirling, Gabi Von Sperl, Esther Yap, Ethan Bailey, Miles Moss).

19 July 2023 - weekly skills sessions held during school term 3 for all U14, U16 & U18 players. **Looking to expand into a MAGIC ACADEMY** for term 3 in 2024.

29 July 2023 - 'Boys Only' only skills camp 3pm-4pm before the Youth Men game with **10 attendees.**

26 August 2023 - Moss Vale's Waratah Women's team make the semi finals for first time in the history of the association *-v*-*Coffs Harbour* at Sutherland stadium.

27 August 2023 - Moss Vale hosted the Barrengarry senior league finals. **Men's team were division 1 undefeated champions.** This led to creating a strong Waratah Men's team for 2024.

30 August 2023 - Association values and expectations 'Culture Club' meeting held with **25 members in attendance.**

31 August 2023 - 2024 rep coach EOI's with 25 applicants.

13 September 2023 - Sabella Watson (U15's), Lady dela Cerna (U15's), Connor Marr (U16's), Jett Edwards (U16's), Ryder Edwards (U18's) & Riley Broadhead (U18's) selected for D-League.

14 September 2023 - Development level Referee course held at stadium with **9 attending**.

17 September 2023 - 'Prep for Rep' sessions held for all age junior groups. **Tabitha Macintosh** very kindly assisted with a lecture on nutrition.

19 September 2023 - Ryder Edwards (U18), Ollie Dyason (U18), Lillian Ragan (U18) and Connor Marr (U16), selected for 2024 ACJBC.

8/10/2023 - Holiday skills camp held at the stadium with **39 attendees**.

12/11/23 - **Aiden Speerin** and **Xavier Marr** both selected for SESA Academy.

19/11/23 - BNSW referee pre-season clinic held at Moss Vale. **15 Moss Vale referees attended.**

22/11/23 - Waratah Men trials held; 18 players trialed.

26/11/23 - Level 1 BNSW coach course held at Moss Vale with 12 Moss Vale coaches in attendance.

* 14 additional Moss Vale coaches are now fully accredited with BNSW for 2024 season:

Jodie Marr, Alex Kanaar, Nick Bizjak, Izack Burke, Grace Burke, Grace Bentley, Lily Bentley, Nick Marr, Graham Morris, Dan Collins, Simon Harris, Matt Jensen, Tom Billington, Arthur Yap.

- three Moss Vale coaches were re-accredited by BNSW;
 Clint Bentley, Kev Campbell and Ben Morris.
- three additional coaches attended the Community level coach course during Barrengarry action day. (Moss Vale now has 20 additional coaches in addition to the existing coaches)

28/11/23 - information 'seminar' held with all 2024 **U12 rep parents**.

1/12/23 - Miles Moss selected for the NSW U13 'Damian Martin Challenge'. Charlotte Stirling, Hadley Morgan and Gabi Von Sperl selected for the NSW U13 Suzy Batkovic Challenge.

29/12/23 - Phil Soon's basketball trip to the Philippines was posted on social media, where Moss Vale basketballs were donated by MVDBAI members.

10/1/24 - Ella Bentley, Lady dela Cerna and Sabella Watson selected for BNSW U15 'Shootout'.

25/1/24 - Lillian Ragan and Oliver Dyason selected for NSW Country U18 teams. Ryder Edwards selected as a reserve.

29/1/24 - Junior skills camp held with **49 attendees** and Hawks NBL players in attendance.

3/2/24 - JPL preseason tournament for MV U18 Boys with the **U18 Boys qualifying for JPL**.

4/2/24 - Barrengarry Gala Day held at stadium with 57 games held on the four small courts.

6/2/24 - Club Values signs installed as per recommendations from MVDBAI members & MV Board.

17/2/24 - Basketball NSW SPP muster held at the stadium.

24 & 25/2/24 - U18 NSW Country camp held at the stadium.

2/3/24 - First ever triple header (preseason) round held with approximately 200+ in attendance 4/4/24 - Development Level Referee course held with **10 attendees.** 16,17 &18/4/24 - U16 NSW Country camp held at stadium.

20/4/24 - Free skills camp held for all Moss Vale Juniors before our first ever in season triple header round with **30 attendees.** 250+ spectators for three senior league games.

* 45 qualified referees currently active with the association with the following referees recently being awarded their BNSW Development Level accreditation (stripes):

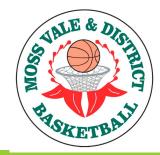
Joe Stolzenhein Jimmy Burke Sunny Freedom Lady Dela Cerna Angel Cecilio Aiden Speerin Max MacLachlan Maisie Webb CJ Dela Cerna Lachlan Hessey Xavier Morris

Community Level referees - 15 members (9 adults, 6 children) also refereeing regularly each week to achieve their development level qualification.

David Watts Director - Representative & Referees MVDBAI

Director's Report

ASSETS AND SPONSORSHIP - PAUL BARCICKI (LIFE MEMBER)



ASSET AND SPONSORSHIP 2022

It gives me great pleasure to submit my 2024 report. In February 2024 I resigned from the Board but continue with my commitment to Asset Portfolio, including SHISH project.

My personal thanks to the Board and Staff for their commitment and effort in particularly stressful and challenging times, particularly Nigel Browne (Chairman) for his unyielding leadership.

Finance and Sponsorship

Strategic Plan expectations exceeded.

Applied for several grants in line with our strategic plan for facility improvements and cost reduction. Grant Applications take min 12 hrs. each spread over several days, plus scopes and quotes.

With the financial assistance of a club benefactor, we restructured our Sponsorship/Advertiser Prospectus and program, initially with Banter Marketing Group with prospectus document, then Tonia Krebs to pursue and close Sponsorship/Advertising opportunities to the tune of \$22800 in New Sponsors, \$11500 returning previous sponsors, Senior Leagues \$24300 including player sponsors in 2023.

- Zoe Roulston (staff) provided invaluable support on this project and continues with socials to meet our commitments. Add to that 100s of my volunteer hours, plus Nigel and Debbie, and this has been a significant project. In 2024, so far, we have also secured significant Senior League and other sponsorships and more advertisers, these will be included in 2025 report.
- Stronger Communities Program SCP8- SCVIIIAWH000014 grant for New Panic door locks. Successful and Complete.
- CBP23-0012 Community Building Partnership Grant application for retractable backboards court 3 and 4.
- Grant submitted to Veolia Mulwaree Trust to replace outstanding inefficient lights with LEDs. Unsuccessful.
- Submitted NAIDOC week grant application for warm-up tops, Seniors and Juniors. Waiting
- Applied for Federal Gov grant Play Our Way program for tiered seating Phillips Hall, Waiting.
- Solar power installed June 2020, 40Kw of panels and 30Kw of inverters. Loan repaid, ROI on track.
- WSC modified their support strategy for their water and property rates rebates support dropped significantly.
- McDonald's funding Hoopstars and recruitment, banner in Moss Vale Drive through.

Maintenance

- Phillips Hall lining complete, in preparation for new advertising signage.
- Deal negotiated with Haymes Paints and Austral Coatings Painting to paint all the walls of Phillips Hall for free signage.
- Floor scrubber damaged x 2. Rapid Cleaning negotiating costs with supplier, supplier gave us a loaner machine during repair period.
- Referee room carpeted.
- Williams Hall shot clock failed, new one ordered.
- Some roof leaks repaired.
- Statutory compliances.
 - Fire and Safety checks, repairs as required.
 - Back flow valves replaced/modified in water supply to meet WSC requirements.
- General Maintenance.
- Thanks to regular volunteers Jodie Marr, David Cupitt, Nigel Browne, Peter Mitchell, plus other volunteers.

Southern Highlands Indoor Sports Hub (SHISH), in line with strategic plan.

- Lots of lobbying and letter writing for support with Fed and State MP's, Government agencies, sporting bodies and community.
- Wendy Tuckerman MP continued her strong support.
- Big thanks to Peter Mitchell, Nigel Browne for their contribution to this project.
- Still waiting on WSC Community and Recreational Facilities Strategy to be finalised, expect presentation to Council March 2023, then public exhibition.
- A fund-raising partnership with Australian Sports Foundation was set up to finance DA studies, contributions have been alarmingly slow.
- The project continues as it is needed, logical and a worthwhile community asset.

Community

- Strategic plan met with radio, print media, Facebook and WEB site activities.
- Recruitment action sponsored by McDonalds, Junior teams growing, Under 10's comp established, Hoopstars participation grown from 20s to 50s. Thanks to all involved.

Alcohol Licence

• No incidents in relation to Bar operations.

Paul Barcicki (LM) Asset and Sponsorship

THANK YOU

