



# Holland Park Hawks Football Club

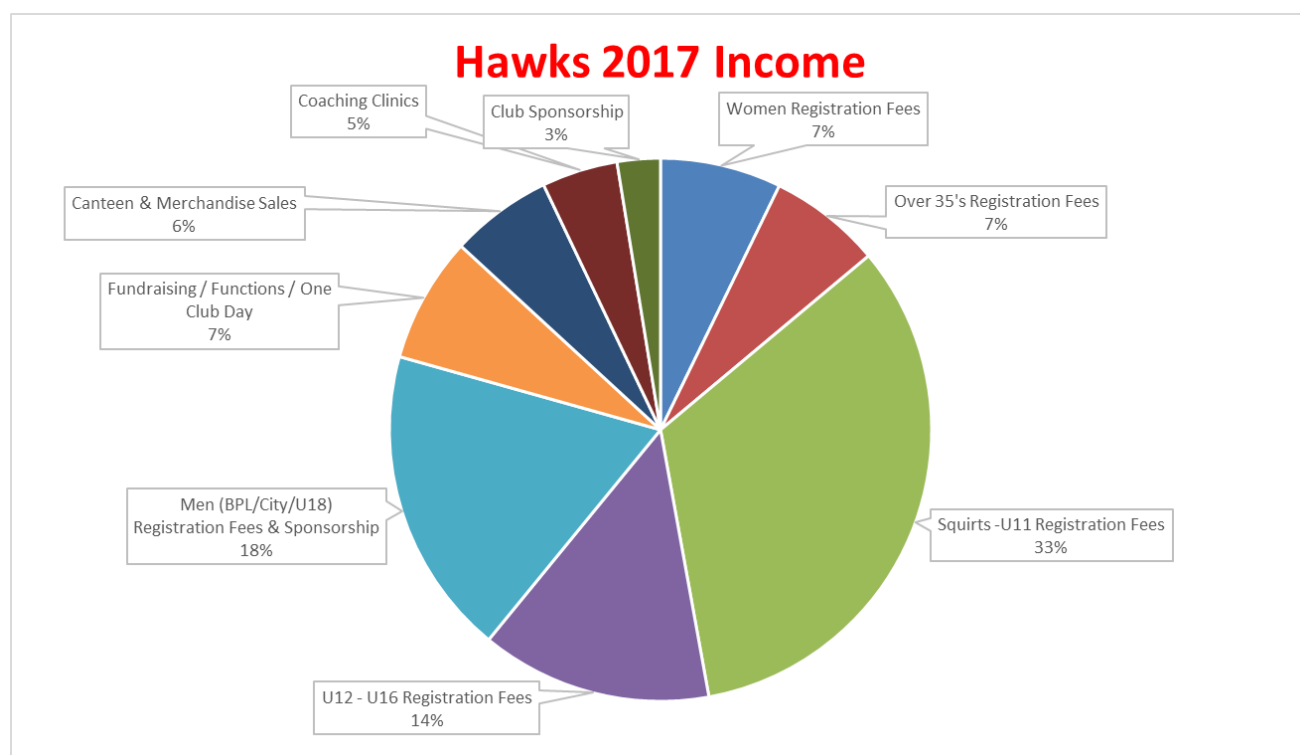
## Income and Expenditure Report

Hawks generates a significant revenue each year through a wide range of activities involving more than 1000 registered players. The main component of income is through registration fees which includes fees for Football Federation Australia (FFA), Football Queensland (FQ) and Football Brisbane (FB). Sponsorship and Fundraising is also a key income stream accounting for a significant amount of funds to reinvest into the club.

### Key income streams include:

Player Registration Fees	Field Hire
Hawks BPL Sponsorship	Interest
Club Sponsorship	Coaching Clinics
Canteen Lease	Functions
Merchandise Sales	Fundraising
One Club Day	Donations

Below shows the percentage of income derived from each section of the football club to demonstrate how Hawks generate their income.



Hawks is a not for profit organisation whose primary goal is to reinvest every last dollar we earn back into improving the club for its members and the community. Hawks has enjoyed sustained growth in recent years and the expansion and upgrades to the facilities at Whites Hill Reserve alongside the recent acquisition of lights for our partnership with Whites Hill College shows the solid financial position the club finds itself in.

Hawks is one of the largest clubs in Queensland and as a result it takes significant amount of resources to continue to provide the level of service and facilities our members desire.

#### Key expense streams include:

Field Maintenance & Line Marking	Electricity	Merchandise (Playing Kits)	Qld Lions Fees
Repairs to Fields	BCC Rates	Balls & Equipment	One Club Carnival & Presentation Day
Rubbish Removal	Telstra	Player Registration	Trophies
Clubhouse Repairs	Liquor Licence	Affiliation Fees	Photos
Capital Improvements	Gas Supply	Carnival & Cup Participation	Volunteer Program
Security Monitoring	QUU Water & Sewerage	Media Levy	Fundraising Expenses
Cleaning	BCC Lease	Coaching Education	Sponsorship Expenses
Equipment Hire	Registration Admin (Inc super)	Gala Dinner	Academy
Lighting Audit	Coaching	Referee Development	Carnival Fees
External Field Hire	Operations Manager (inc Super)	Prize Money Levy	Miscellaneous
Building Stock Plant and Cash	Bookkeeper	Disciplinary Bond	Coach Education
Workers Compensation	Accounting and Auditor Fees	Player Fines	Website & Social Media Expenses

Below shows the percentage of expenses derived from each section of the football club to demonstrate how Hawks expend their income.

