

Willunga Football Club Inc.

Minutes of Annual General Meeting

Held 7:55 p.m. on 15 November 2012 at Willunga Sports and Social Club

Present: N Lang, G Loots, B Steele, B Pilmore, D Burns, A Charity, G Summerton, S Roberts, K Scott- Smith, M Archdall, S Matheson, D Mawhinney, L Matheson, J Matheson, C Martin, R Bartel, C Martin, S Murray

Apologies: B Steele, W Daniell, D McGowan, P Thomas, H Lucas, D Richardson, D Tucker

Minutes of Previous Meeting and Business Arising

Moved they be accepted by P Steele and seconded by A Charity and passed by show of hands.

Correspondence

None to AGM

Presidents Report

attached

Treasurers Report

Income

1. Bar transfer is substantially lower than last year reflecting lower sales. Last year we transferred \$41953 into the main account and kept \$11300 in the Bar account. In 2012 we transferred \$21274 and kept about \$2100 in the Bar account. So consider if we left \$11300 in the bar account the transfer would have only been about \$12000 which is about 30% of last year's transfer.
2. Canteen activity was about the same as last year. We have left \$1625 in the canteen account and transferred \$8500 compared to last year when we transferred \$10114 and left only \$106 in the canteen account. So the result is about the same.
3. Gate takings were up because the entrance fee increased but we have estimated that more people came through the gate as well.
4. Grants is money from the SANFL for J Crate having played 25 Senior games at South Adelaide.
5. Merchandise Sales were down even though we refreshed the offerings.
6. Sponsorship was actually \$28865 for 2012 but we have added a value of \$32000 for the furniture we received as part sponsorship when we renovated so that we could properly account for its depreciation.
7. Fund Raising was difficult last season and is reflected in the lower income.
8. After removing the major item of \$32000 from sponsorship, the Clubs income was actually \$119,002 which is \$16000 less than last year.

Expenses

1. Depreciation has been added this year but it must be remembered that this can be deducted as an expense from the operating profit and has zero effect on cash flow.
2. In Football operations we incurred some costs for extra equipment and player payments increased but there was a significant reduction in medical expenses.
3. Special Event costs are balanced by the same item in the income section and the recovery was better this year. But these events are deliberately separated from fund raising and include past players days etc. which are not primarily run to raise funds.
4. Insurance costs are about the same as last year.
5. Licenses Permits and Registrations includes a \$1320 fee for the lawyers who helped us avoid fines and penalties for the Liquor Licence reports we had to answer.
6. Sponsorship costs cover oval signs and expenses to cater or sponsors.
7. Promotional merchandise was a high expense as our aim was to refresh our offering but sales were slow. We have about \$5300 worth of stock at cost which will be sold next season.
8. Security Expenses are direct result of our licence breach as we were required to hire more guards and fencing for Grand Final Night. This is a trend that we will have to continue.
9. After deducting the Depreciation the expenditure is \$123636.

Profit/Loss

- 1. The bottom line looks about the same as last year but after removing the added sponsorship and depreciation the result is that we actually made a loss of \$4634.
- 2. The result is probably a result of the lower patronage that we experienced in Season 2012.

Capital Purchases

- 1. In 2012 we purchased a new Gym set at a very good price of \$6000 and it is certainly being put to good use.
- 2. We also installed a trophy cabinet in the club rooms.

Bank Balances of Separate Entities

Bar Account \$2100
Canteen Account \$1625

D Mawhinney moved that the Treasures Report be accepted. Seconded by R Bartel and accepted by show of hands.

Election of Officers

Neil Lang declared the Vice President and Treasurers positions vacant.

Vice President – 2 Year Term

P Hoppo was nominated by P Steele and accepted seconded by S Roberts and elected

Treasurer– 2 Year Term

K Scott Smith was nominated by P Steele and accepted seconded by G Loots and was elected.

Committee Members – One-year terms

Nominee	Nominator	Accept	Seconded	Elected
A Charity	P Steele	Y	R Bartel	Y
S Loots	G Loots	Y	P Steele	Y
B Steele	P Steele	Y	D Burns	Y
M Archdall	G Loots	Y	S Roberts	Y
D Burns	S Roberts	Y	A Charity	Y
C Martin	A Charity	Y	D Burns	Y
I Groom	S Roberts	Y	K Scott -Smith	Y
S Matheson	N Lang	Y	P Steele	

Subscriptions for Season 2013

Motion to increase fees as follows

Senior Player \$130 from \$120
Colts Player \$75 from \$70
Mini and Micro Colts Player \$50 from \$45
Social Member \$25 from \$20
Social Membership included if paid up Member of 100 Club

Moved by G Loots and seconded by P Steele and passed by show of hands.

General Business

- 1. Suggested that a new cash register be purchased to enable recording of transactions better.
- 2. S Matheson asked about Child Protection Officers Role and G Loots suggested he explain after the meeting.

As there was no further business the President thanked all for their attendance and declared the meeting closed at 8:42 p.m.

WILLUNGA FOOTBALL CLUB

Profit & Loss [Last Year Analysis]

November 2011 through October 2012

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		This Year	Last Year
4-0000	Income		
4-1100	Bar Transfers	\$21,274.05	\$40,953.36
4-1110	Barbeque	\$3,293.70	\$3,772.00
4-1130	Canteen Transfers	\$8,500.00	\$10,114.00
4-1140	Special Events	\$7,987.00	\$5,937.00
4-1160	Gate Takings	\$16,503.35	\$13,628.00
4-1170	Grants	\$2,310.00	\$0.00
4-1171	Umpires Reimbursements	\$0.00	\$204.00
4-1190	Membership Fees	\$11,090.00	\$9,042.00
4-1200	Promotional Merchandise	\$3,765.00	\$5,498.00
4-1205	Playing Apparel	\$2,035.00	\$4,192.00
4-1230	Room Hire	\$1,625.00	\$2,700.00
4-1240	Sponsorship	\$60,865.25	\$25,527.00
4-1250	Investment Interest	\$993.65	\$1,458.05
4-1300	Fund Raising		
4-1310	One Hundred Club	\$4,205.00	\$5,920.00
4-1320	Player Auction	\$2,926.43	\$2,674.00
4-1330	Bingo Tickets	\$361.40	\$1,000.00
4-1350	Fund Raising misc	\$3,386.40	\$2,675.33
	Total Income	\$151,121.23	\$135,294.74
6-0000	Expenses		
6-1010	Admin Supply Costs	\$764.60	\$833.66
6-1020	Accounting Fees	\$0.00	\$2,530.00
6-1030	Advertising	\$518.21	\$627.42
6-1040	Bank Charges	\$734.96	\$495.43
6-1046	Canteen Expenses	\$0.00	\$202.79
6-1050	Cleaning Expenses	\$21.83	\$150.00
6-1060	Depreciation	\$14,791.46	\$0.00
6-1080	Football Operations		
6-1081	Footballs & Equipment	\$4,076.20	\$2,269.80
6-1082	Grounds Maintenance	\$267.30	\$372.20
6-1083	GSFL & SANFL	\$1,653.70	\$1,505.00
6-1084	Guerneys Cleaning	\$814.00	\$800.00
6-1085	Guerneys Replacements	\$1,469.99	\$2,232.00
6-1086	Junior Development	\$517.30	\$482.95
6-1087	Medical	\$5,214.43	\$8,902.24
6-1088	Oval Hire	\$2,156.00	\$1,950.00
6-1089	Players/Coaches	\$48,420.00	\$43,710.00
6-1090	Trophies	\$3,864.05	\$2,329.45
6-1091	Umpires/Scoreboard	\$8,051.00	\$7,976.00
6-1092	Change Room Utilities		
6-1094	Change Room Electricity	\$5,778.58	\$7,620.51
6-1096	Change Room Gas	\$968.05	\$2,315.64
6-1110	Special Events	\$9,521.89	\$7,952.14
6-1130	Hire /Rego of plant	\$71.00	\$69.00
6-1140	Insurance		
6-1141	Contents Insurance	\$1,735.73	\$1,735.73
6-1142	Players Insurance Upgrade	\$1,260.00	\$1,210.00
6-1143	AFL Base Insurance	\$1,478.00	\$1,450.00
6-1160	Licenses Permits Registrations	\$1,442.75	\$62.70
6-1170	Sponsorship Costs	\$2,335.00	\$0.00
6-1180	Photographs	\$660.00	\$725.00
6-1190	Postage	\$77.40	\$153.05
6-1200	Promotional Merchandise	\$11,533.00	\$5,892.50
6-1205	Player Apparel	\$3,507.01	\$6,495.50
6-1220	Repairs & Maintenance	\$564.88	\$6,995.26
6-1230	Equipment	\$95.00	\$0.00
6-1240	Consumables	\$0.00	\$551.34
6-1250	Security Expenses	\$2,349.30	\$0.00
6-1270	Staff Training	\$425.00	\$710.00
6-1280	Telephone	\$884.25	\$886.90
6-1290	Gifts & Notices	\$742.65	\$282.40
	Total Expenses	\$138,764.52	\$122,476.61
	Net Profit / (Loss)	\$12,356.71	\$12,818.13

WILLUNGA FOOTBALL CLUB

Balance Sheet

As of November 2012

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1-0000 Assets

1-1000 Current Assets

1-1100 Cash On Hand

1-1110 General Account \$21,972.53

1-1120 Investment Account \$43,570.62

1-1180 Undeposited Funds \$2,725.00

Total Cash On Hand \$68,268.15

Total Current Assets \$68,268.15

1-3000 Property & Equipment

1-3100 Fixed Assets

1-3110 Plant & Equipment \$51,431.46

1-3120 Plant & Equipment Accum Dep'n -\$14,832.92

Total Fixed Assets \$36,598.54

1-3200 Equipment

1-3210 Office Furniture at Cost \$40,000.00

1-3220 Office Furn Accum Dep'n -\$12,600.00

Total Equipment \$27,400.00

Total Property & Equipment \$63,998.54

Total Assets \$132,266.69

2-0000 Liabilities

Net Assets \$132,266.69

3-0000 Equity

3-1000 Member's Equity

3-1100 Member's Capital

\$107,091.85

Total Member's Equity \$107,091.85

3-8000 Retained Earnings

\$25,174.84

Total Equity \$132,266.69

①

1st Thank to ALL for Season 2012
Thanks to all the SPONSORS for 2012
to the Continue Success From All

Teams which Gave us the South Adelaide
Shield For the Most Successful Club

Was a Credit to ALL our Coaches &
there support staff Thanks to Rick Scott
Bucke to get to A Grand Final From the

Elimination Game They Grew in Confidence
But Just Couldn't Get over the Line

to Steve Balhard to get 3 Grand Finals
From 3 years as coach Shows the Depth
of the Club & Hope that the younger players
in that Group can go on to be our future
in the future to Steve Balhard who has
stood down as coach thank you

to Buzz as A Grade Coach to Not
Get to a Grand Final WAS Disappointing For
him & the team But I NO that work

Has Already started with interviewing ALL
Players & New ~~Players~~ Possible players to the Club
The Focus is still strong that we Develop our
youge players to fill key spots in the Senior Teams.
that Has Been our strong point with our interviews
to the Applicants of Reserves Coach For 2013.

to Mitch Portlock For Winning the Adelaide Mail Medal
well Done to Mitch.

Thanks ALSO to Des McHose for his
continuing work in the off season to retaining
the players we have & ALSO talking to new.
its getting very tough in the market out there
& shows that we must be very ~~active~~ active
this next season with fund raising to be
able to keep this club. Financially. Thank you.
* AS we Trainers (Chon) / Pete / Charlie / BBA.
Thanks to the Committee Paul Horro Gerry Gross & Sec.

Jan Groom Fantastic job with Sponsorship

Sharon For Con Leen & Merchandise.

Buck For Senior Rep

Danien Burns Senior ~~SP~~ Coordinator.

Alby Church. Thursday Night Bar.

Steve Hicks / Rick Brown / Dean Richardson.
ALSO to Derek McWhinney for his work looking after Electric. M.
And Congradulate Dean as New Donors President.

Next Season as we do we host the Grand
Final which will be a Big day Not only we
would have to see ALL 4 teams there on
our home oval it will need a strong team
to coordinate ALL that needs to be done
to host a Grand Final this year it attracted

ABOUT 5000 through the gate so that
huge. Last thanks to Steve Roberts for oval

Thanks to ALL for the support and look forward
to 2013.